

## Hugo J. Finarelli, Jr., Ph.D.

### SENIOR VICE PRESIDENT

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Hugo is a recognized expert in health care data analysis and development of computer models to forecast service demand and program performance. His forecasting models for inpatient demand, bed need, and medical staff requirements have been successfully used by specialty pediatric hospitals, multihospital systems, academic medical centers, other teaching hospitals, and community hospitals. Hugo's clients have benefited from more effective resource allocation and programs, facilities, and medical staff organizations designed to meet community needs and promote organizational success. He also has considerable experience in strategic planning, business planning, and capacity analyses for pediatrics, cardiovascular services, surgery, imaging, and emergency services.

Hugo has consulted with Joe DiMaggio Children's Hospital (JDCH) in Hollywood, Florida, for more than 10 years. The demand models Hugo created, which are updated on an annual basis, have helped the hospital plan for growth in numerous clinical programs and have been used to determine resource requirements (i.e., inpatient beds, operating rooms, emergency room capacity, and medical staff needs) to accommodate that growth. Hugo has also carried out special studies for pediatric radiology, ambulatory surgery, urgent care, and sports medicine for JDCH. He helped develop a strategic plan for A. I. DuPont Children's Hospital in Wilmington, Delaware, and developed a demand model that determined the inpatient bed capacity the hospital would need to accommodate targeted growth in its four magnet programs. Hugo also determined the need and appropriate size of the Connecticut Children's Medical Center in Hartford, Connecticut, and was an expert witness in the certificate of need hearings that resulted in approval of that new hospital.

Prior to becoming a founding partner of Health Strategies & Solutions, Hugo was a senior vice president of a Philadelphia-based health care consulting firm, responsible for overall management of the firm's professional practice including project management, quality control, staff development, and ongoing enhancement of firm capabilities. He also held positions with Government Studies and Systems, a consulting firm specializing in public policy issues; the Hospital Survey Committee, a Philadelphia-based regional health care planning agency; and a major teaching hospital.